



AIS Healthcare  
Targeted Drug Delivery

# Why AIS Healthcare

Advancing quality. Improving lives.



The leading targeted drug delivery (TDD) solutions provider, AIS Healthcare does more of what matters to patients and providers.

---

**140,000+**

prescriptions produced annually  
(about 550 every day)

---

**33,000+**

pump patients served per year—  
more than 2x growth since 2016

---

**40+**

pharmacists dedicated  
to the preparation of  
compounded medications

---

**3**

distinct services to  
improve care delivery

---

**190+**

highly trained TDD nurses to  
support AIS Healthcare patients

---

**24/7**

support for patients  
and providers

# We go above and beyond to advance quality.

With a **proven, proprietary process that combines aseptic processing with terminal sterilization**, we are able to achieve unprecedented sterility assurance and extended beyond-use dates (BUDs).

---

## 100%

third-party testing of all stock solutions<sup>1</sup>

---

## 21-45

day BUD at room temperature—average 34 days—for all formulary medications,<sup>2</sup> helping to reduce medication waste

---

## 1:1,000,000

sterility assurance levels for unprecedented quality and patient safety (versus 1:1,000 sterility assurance levels with aseptic processing and filtration)

---

Recognized by the top independent pharmacy accreditors:



<sup>1</sup>Third-party testing for pH, sterility, potency, endotoxins, and particulate matter.

<sup>2</sup>All patient-specific formulary dispenses within maximum concentrations (based on AIS Healthcare in-house data for 130,000 aseptically processed and terminally sterilized patient-specific prescriptions in 2020). Note: In California, the BUD of our combination therapy prescriptions is considered to be 3 days at room temperature.

# Enhancing the entire care experience

AIS Healthcare offers care services designed to support patients and empower providers, improving lives throughout the care continuum.

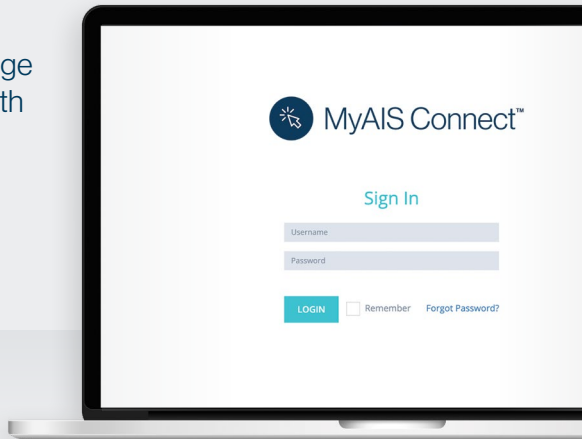
All providers have 24/7 access to AIS Healthcare nurses and pharmacists for on-demand medication consults.

## A partner in patient care

For providers across the country, AIS Healthcare works as an extension of their practices, helping them focus on what matters most—providing patients with the best possible care.

- + Our industry-leading pharmacies compound and ship medication with overnight delivery to all 50 states
- + The extended BUD on all our patient-specific medications offers flexibility in scheduling appointments and reduces medication waste
- + Under our direct bill model, our team bills patients' insurance companies directly for prescriptions, reducing administrative work and reimbursement challenges

Securely e-prescribe orders and easily manage patient prescriptions with our physician portal, MyAIS Connect™.



## Home Connect<sup>®</sup>

Through Home Connect<sup>®</sup>, patients enjoy the comfort and convenience of physician-directed pump refills and maintenance from a skilled nursing team, wherever they reside.

- + Our nurses are highly trained to provide safe in-home care, meeting and often exceeding federal and state guidelines to protect patients
- + Available for routine and complex refills as well as pump support and maintenance
- + Includes independent programming validation between three qualified RNs

### **Benefit for providers:**

Enhances patients' experiences and improves outcomes while freeing up your staff



## Care Connect<sup>®</sup>

Care Connect<sup>®</sup> provides phone-based care management services, working as an extension of your practice to keep patients engaged and your staff informed.

- + 95% patient satisfaction rate
- + Access to care helps reduce unnecessary hospitalizations and improves healthcare utilization
- + Includes 24/7/365 telephone support for patients from a team of nurses and pharmacists

### **Benefit for providers:**

Improves communication and collects current, valuable patient information to get ahead of problems while reducing unnecessary calls to providers and allowing for more office efficiency



## Clinic Connect<sup>®</sup>

Clinic Connect<sup>®</sup> sends a highly trained AIS Healthcare nurse at fair market value to support clinic and physician practice staff.

- + The Clinic Connect nurse acts as an extension of the physician's team, performing all pump refills and services with the physician's oversight
- + The practice bills for all procedures performed by the Clinic Connect nurse
- + AIS Healthcare carries liability for nursing services and procedures

### **Benefit for providers:**

Provides physician practices with the time and flexibility to grow



AIS Healthcare nurses are hired for their extensive TDD experience, giving you assurance in the care they provide.

# Advancing quality standards

With industry-leading pharmacies in Dallas, Texas, (our headquarters) and Ridgeland, MS, AIS Healthcare has a fully redundant TDD operation designed to produce medications of the highest quality.

- + Licensed in all 50 states
- + PCAB-accredited for sterile compounding
- + Inspected by pharmacy boards, the DEA, and the FDA (with zero Form 483 observations on the last inspection in our Ridgeland, MS, facility)

## **Our quality and sterility processes go above and beyond industry standards.**

### **AIS HEALTHCARE QUALITY STANDARD**

### **USP <797> GUIDELINES**

All stock solutions are prepared by a licensed pharmacist and tested by a third-party, independent lab for sterility, potency, particulate matter, pH, and endotoxins before use in compounding

Not required

Compounding done only by licensed pharmacists

Compounder not required to be licensed pharmacist

Enhanced contamination control procedures, including full-body sterile garb for cleanroom personnel

Only sterile gloves required for cleanroom personnel

Multiple 0.22-micron sterilizing-grade filtration steps, including filter integrity testing, to ensure medication sterility

Only one 0.22-micron sterilizing-grade filtration step required

Four independent cleanroom certifications per year

Only two required per year

Nonviable particle count done 12 times per year; combined viable air and surface sampling done no fewer than 50 times per year

Nonviable particle count and viable air sampling required twice per year; surface sampling required periodically

“I am so impressed by AIS Healthcare’s dedication to patient safety. This company truly does more to put patients first—which is what our patients deserve.”

**Peter Staats, MD, MBA**

President, World Institute of Pain



See everything we do to  
put patient safety first.

Take a virtual tour of our pharmacy.

It's easy to get started.

Learn more about how AIS Healthcare can improve care delivery for your practice and your patients.

[aiscargroup.com/TDD](https://aiscargroup.com/TDD) | 📞 877.443.4006