



NovoTEARS®

Discover high-quality serum tears—and high-touch patient engagement—for chronic dry eye patients.

Quality at the forefront

At AIS Healthcare Ophthalmics, we do more to ensure the consistent, high-quality preparation of NovoTears®:

- + Standard coagulation time for every blood draw
- + Standard centrifuge RPM and spin time for every blood draw
- + Nanofiltration to remove particles that may cause inflammation

Our preparation process ensures the bioavailability of growth factor peptides, fibronectin, immunoglobulins and vitamins, which are all critical to providing severe dry eye relief.¹

Putting staff and patient safety first

We are a leader in complying with USP <800>, a new set of industry standards designed to protect patients and staff from exposure to potentially hazardous drugs, including biologics like NovoTears. Our facilities, production processes and packaging go above and beyond to advance safety for everyone who works with us.

An affordable dry eye solution

Proactive patient support and education

Our highly trained pharmacists educate and consult with each patient, freeing up your staff to spend time with more patients and allowing you the flexibility to grow your practice.

OUR PHARMACISTS:

- + Explain the NovoTears program, including usage and storage
- + Help your patients with the staging and sequencing of all their dry eye medications
- + Engage with thousands of patients every year
- + Are available 24/7 for consults

The AIS Healthcare Ophthalmics team also coordinates the blood draw processes, provides convenient blood draw kits and coordinates medication delivery.

✓ 45 DAYS	✓ 90 DAYS	✓ 180 DAYS
\$100/month	\$98/month	\$75/month
— or —	— or —	— or —
\$150 TOTAL COST	\$295 TOTAL COST	\$495 TOTAL COST

¹Bradley JC et al. Time- and temperature-dependent stability of growth factor peptides in human autologous serum eye drops. *Cornea*. 2009;28(2):200-205.

*Please note: blood draw and shipping costs vary by patient location. Call us for a quote.

Part of a comprehensive dry eye portfolio

AIS Healthcare Ophthalmics offers a range of preservative-free dry eye solutions to meet your and your patients' needs, including:

- + Acetylcysteine O/S
- + Cyclosporine with artificial tears
- + Dexamethasone O/S
- + Gabapentin O/S
- + Heparin O/S
- + Insulin (regular) O/S
- + Naltrexone O/S
- + Pilocarpine O/S
- + Pulmozyme® (dornase alfa) O/S
- + Tacrolimus O/S
- + Testosterone oil O/S
- + Vitamin A ointment

Our pharmacies are expanding the availability of our products across the country.



NOVOTEARs® PLUS COMBINES NOVOTEARs WITH CYCLOSPORINE, ALLOWING YOU TO FURTHER CUSTOMIZE YOUR PATIENTS' SERUM TEARS.

More of what matters

AIS HEALTHCARE OPHTHALMICS STANDARD	EYE BANKS	OTHER PHARMACIES
✓ Standard coagulation and centrifugation time	X	X
✓ Nanofiltration to remove particulates that may cause inflammation	X	X
✓ Licensed pharmacists available 24/7 for patient consults	X	X
✓ Offer serum tears with an additional pharmaceutical ingredient	X	X
✓ Cost less than \$100 per month	X	X
✓ Comprehensive portfolio of dry eye solutions	X	X

Get started today.

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About AIS Healthcare Ophthalmics

AIS Healthcare Ophthalmics is a quality leader in custom medications for surgical and clinical care, including chronic dry eye therapy. From our easy and affordable serum tears (NovoTears) to our customized surgical combination drops (OPDrops®), we offer a wide portfolio of critical ophthalmic formulations, compounded in state-of-the-art facilities and with processes that exceed regulatory standards. By offering proactive patient engagement and comprehensive customer service for practices, we partner with prescribers to support patients with complex eye conditions, paving the way for better vision and brighter futures.